

November 2009 Market Statistics

This month's sales	7,446	
Compared to last year at this time	3,640	+105%
Total active residential listings on TREB today	13,827	
Compared to last year at this time	27,037	-49%
Sale to Active Listing Ratio	1:1.9	
Compared to last year at this time	1:7.4	
Average market time	26 days	
Compared to last year at this time	41 days	
List price vs. sales price ratio	99%	
Compared to last year at this time	96%	
Number of Sales Year to Date	81,929	
Compared to last year at this time	72,086	+14%
New listings this month	9,923	
Compared to last year at this time	9,925	0%
Average Sales price	\$418,460	
Compared to last year at this time	\$368,582	+14%
Prime Lending Rate	2.25%	
Compared to last year at this time	4%	-1.75%

It is important that your agent knows how to market your home, but it is also equally important for your agent to do more than put up a sign, place an ad, do an open house and hope.

This information is important to know for an agent to keep up to date with all the current trends and data that will affect the sale of your property.

Without this knowledge, some agents are just crossing their fingers and hoping.

*Selling your Property is a Service You Expect,
Having Clients, Overwhelmed With Our Service, is Our Objective!*
