

## May 2010 Market Statistics

This month's sales _____ →	9,470	
Compared to last year at this time _____ →	9,589	-1%
Total active residential listings on TREB today _____ →	25,414	
Compared to last year at this time _____ →	21,524	+18%
Sale to Active Listing Ratio _____ →	1:2.7	
Compared to last year at this time _____ →	1:2.2	
Average market time _____ →	22 days	
Compared to last year at this time _____ →	35 days	
List price vs. sales price ratio _____ →	99%	
Compared to last year at this time _____ →	98%	
Number of Sales Year to Date _____ →	42,285	
Compared to last year at this time _____ →	30,233	+40%
New listings this month _____ →	18,940	
Compared to last year at this time _____ →	13,686	+38%
Average Sales price _____ →	446,593	
Compared to last year at this time _____ →	395,609	+13%
Prime Lending Rate _____ →	2.25%	
Compared to last year at this time _____ →	2.25%	

It is important that your agent knows how to market your home, but it is also equally important for your agent to do more than put up a sign, place an ad, do an open house and hope.

This information is important to know for an agent to keep up to date with all the current trends and data that will affect the sale of your property.

Without this knowledge, some agents are just crossing their fingers and hoping.

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*Selling your Property is a Service You Expect,  
Having Clients, Overwhelmed With Our Service, is Our Objective!*

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