

March 2010 Market Statistics

This month's sales	10,430	
Compared to last year at this time	6,171	+69%
Total active residential listings on TREB today	18,684	
Compared to last year at this time	23,642	-21%
Sale to Active Listing Ratio	1:1.8	
Compared to last year at this time	1:3.8	
Average market time	20 days	
Compared to last year at this time	40 days	
List price vs. sales price ratio	100%	
Compared to last year at this time	97%	
Number of Sales Year to Date	22,418	
Compared to last year at this time	12,874	+74%
New listings this month	18,914	
Compared to last year at this time	13,357	+42%
Average Sales price	434,696	
Compared to last year at this time	362,050	+20%
Prime Lending Rate	2.25%	
Compared to last year at this time	2.5%	-0.25%

It is important that your agent knows how to market your home, but it is also equally important for your agent to do more than put up a sign, place an ad, do an open house and hope.

This information is important to know for an agent to keep up to date with all the current trends and data that will affect the sale of your property.

Without this knowledge, some agents are just crossing their fingers and hoping.

*Selling your Property is a Service You Expect,
Having Clients, Overwhelmed With Our Service, is Our Objective!*
